

<b>Seat No.</b>	
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**B.B.A. (Part - III) (Semester -VI) Examination, March - 2014**  
**FOUNDATION OF HUMAN SKILLS(Paper - II)**

**Sub. Code : 43966**

**Day and Date : Saturday, 22 - 03 - 2014**

**Total Marks : 40**

**Time :12.00 noon to 2.00 p.m.**

- Instructions :**
- 1) **All questions are compulsory.**
  - 2) **Figures to the right indicate full marks.**

**Q1) Define personality. Discuss Erickson's Eight life stages of personality development. [14]**

**OR**

**What is Interpersonal skills? Explain methods used to develop interpersonal skills.**

**Q2) Write short Answers (any two): [16]**

- a) **Explain Emotional Intelligence (E.Q.).**
- b) **What is conflict management?**
- c) **Discuss methods used to develop Decision-making skills.**
- d) **Explain Jung's Personality Theory**

**Q3) Write short notes (any two): [10]**

- a) **Leadership skills.**
- b) **Creative styles.**
- c) **Locus of control.**
- d) **Career stages model.**

*EEE*